## BHM-303 PRINCIPLES OF MANAGEMENT

## **Bachelor of Hotel Management (BHM-11/16)**

Third Year, Examination-2020

Time Allowed: 2 Hours Maximum Marks: 40

**Note:** This paper is of Forty (40) marks divided into Two (02) sections A and B. Attempt the question contained in these sections according to the detailed instructions given therein.

## **Section-A**

(Long Answer type Questions)

Note: Section-'A' contains Five (05) long Answer type questions of Ten (10) marks each. Learners are required to Answer any two (02) Questions only.  $(2\times10=20)$ 

1. List out and explain various methods of performance appraisal practiced in Indian hospitality sector with examples. Write any three obstacles to effective appraisal system.

- Explain various functions of Management.
   Discuss operational approach of management.
- 3. Differentiate between
  - (a) Delegation and Decentralization
  - (b) Training and Development
  - (c) Recruitment and Selection
  - (d) Management and Administration
- 4. Write a detailed note on "Barriers to effective Communization".
- 5. Define Leadership and explain various theories of Leadership.

## **Section-B**

(Short answer type questions)

- Note: Section-B Contains Eight (08) short Answer type questions of Five (05) marks each.

  Learners are required to Answer any four (04) questions only. (4×5=20)
- 1. Define the Control. Discuss its types and requirement for an effective control system.

- 2. Explain any five leadership styles.
- 3. Discuss various sources of manpower supply for hospitality sector. List out advantages of internal source of recruitment.
- 4. Explain any five types of selection test with examples. List out any three selection practices adopted in hospitality industry.
- Discuss various steps involved in planning.
   Discuss limitations of planning.
- 6. Discuss nature of management. List out and explain skills required at various levels of management.
- 7. Explain Maslow's theory of motivation.
- 8. Write a note on "On the job training".

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