Roll No.																						
----------	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

# BTS-102/BTTM-102

## **Principle of Management**

Bachelor of Tourism and Travel Management (BTS-12/BTTM-16)

First Semester, Examination, 2017

Time: 3 Hours Max. Marks: 35

**Note:** This paper is of **thirty five** (35) marks containing **three** (03) sections A, B, C. Attempt the questions contained in these sections according to the detailed instructions given therein.

#### Section-A

### (Long Answer Type Questions)

**Note:** Section 'A' contains four (04) long answer type questions of seven and half  $(7\frac{1}{2})$  marks each. Learners are required to answer *two* (02) questions only.

- 1. Write a detailed note on Henry Fayol's Theory of Administrative Management.
- 2. Explain the term 'Organizational Structure'. What are the different types of Departmentation?
- "Motivation is the core of management." Discuss what management can do to motivate staff in an industrial concern.
- 4. What is control? Describe the essence of Controlling in management.

A-18 **P. T. O.** 

#### Section-B

## (Short Answer Type Questions)

**Note:** Section 'B' contains eight (08) short answer type questions of two and half  $(2\frac{1}{2})$  marks each. Learners are required to answer six (06) questions only.

- 1. "Management is both a science and an art." Discuss this statement giving suitable examples.
- 2. Write a brief note on the skills of a Professional Manager.
- 3. What are the different types of Planning?
- 4. Write about the importance of Brainstorming in the Decision-Making process of management.
- 5. Differentiate between Direction and Supervision.
- 6. Briefly illustrate Douglas McGregor's Theory of X and Y.
- 7. What is the importance of Co-ordination in Management?
- 8. Discuss in brief the types of Controlling in Management.

### Section-C

## (Objective Type Questions)

**Note:** Section 'C' contains ten (10) objective type questions of half  $(\frac{1}{2})$  mark each. All the questions of this section are compulsory.

- 1. Esprit Corps means Union is strength. (True/False)
- 2. F. W. Taylor is associated with Scientific Management. (True/False)
- 3. Tactical Planning is also known as Strategic Planning. (True/False)

4.	Span of Control is also known as Span of Authority. (True/False)
5.	Communication begins with encoding. (True/False)
6.	An autocratic leader allows his subordinates to take part in the decision-making process of management.  (True/False)
7.	Break-even analysis is one of the techniques of control (True/False)
8.	MBO was coined by
	(Taylor/Mayo/ Peter F. Drucker
9.	Which one of these can be delegated
	(Power/Authority/Responsibility
10.	Staff authority works as

(Chain of command/Channel of

communication/Carrier responsibility)