C744

Total Pages: 3 Roll No.

BHM-303

Principles of Management

Bachelor of Hotel Management (BHM)

3rd Year Examination, 2022 (June)

Time: 2 Hours] Max. Marks: 40

Note: This paper is of Forty (40) marks divided into two (02) Sections A and B. Attempt the questions contained in these sections according to the detailed instructions given therein

SECTION-A

(Long Answer Type Questions)

Note: Section 'A' contains Five (05) long answer type questions of Ten (10) marks each. Learners are required to answer any Two (02) questions only.

 $(2 \times 10 = 20)$

- **1.** Explain the term 'Management'. Discuss various functions of Top management.
- **2.** What is planning? Explain the various steps involved in the planning process. Discuss five limitations of planning.

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- **3.** Explain the different motivation theories. Discuss the usefulness of motivation is organisational leadership.
- **4.** Discuss the importance of "Directing". Why is good direction necessary for running a successful hotel?
- **5.** Write detailed notes on any *two* of the following :
 - (a) Advantages of Training Method.
 - (b) SWOT analysis.
 - (c) Sources of Recruitment.

SECTION-B

(Short Answer Type Questions)

Note: Section 'B' contains Eight (08) short answer type questions of Five (05) marks each. Learners are required to answer any Four (04) questions only. (4×5=20)

- 1. Differentiate between Management and Administration.
- **2.** What is span of control?
- **3.** What is management by objectives?
- **4.** Differentiate between Authority and Power.
- **5.** What is job enrichment? Give any two examples.

- **6.** Define communication. Write four advantages of a verbal communication.
- 7. Differentiate between Recruitment and Selection.
- **8.** Explain the important characteristics of an Effective Control System.