S-857

Total Pages: 5 Roll No. -----

MS-104

Quantitative Techniques in Management Master of Business Administration (MBA)

1st Semester, Examination 2022(Dec.)

Time: 2 Hours Max. Marks: 70

Note: This paper is of Seventy (70) marks divided into two (02) Sections A and B. Attempt the questions contained in these sections according to the detailed instructions given therein.

Section - A

(Long Answer – type questions)

Note: Section 'A' contains Five (05) long-answer-type questions of Nineteen (19) marks each. Learners are required to answer any two (02) questions only.

 $[2 \times 19 = 38]$

P.T.O.

Q.1. The following data relate to advertising expenditure and sales.

Advertising expenditure (Rs.Lakhs)	1	2	3	4	5
Sales (Rs.Lakhs)	10	20	30	50	40

Required:

- (a) Find out two regression equations.
- (b) Estimate the likely sales when advertising expenditure is Rs. 7 lakhs.
- (c) What should be the advertising expenditure if the firm wants to attain sales target of Rs. 80 lakhs.
- (d) Calculate coefficient of correlation.
- Q.2. Explain the various methods of collection of secondary data. Differentiate between primary data and secondary data.
- Q.3. What are assignment problems? Describe mathematical formulation of an assignment problem? Enumerate the steps in the "Hungarian method" used for solving assignment problem?

- Q.4. What are the measures of central tendency? Why are they called measures of central tendency? How is an average considered as a representative measure or a measure of central tendency?
- Q.5. The data for the promotion and academic qualification of a company is given below:

Promotional Status	Academic Qualification				
	MBA	Non-MBA	Total		
Promoted	0.14	0.26	0.40		
Non-promoted	0.21	0.39	0.60		
Total	0.35	0.65	1.00		

- (a) Calculate the conditional probability of promotion after an MBA has been identified.
- (b) Calculate the conditional probability that it is an MBA when a promoted employee has been chosen.
- (c) Find the probability that a promoted employee was an MBA.

Section - B

(Short-answer-type questions)

Note: Section 'B' contains Eight (08) short-answer-type questions of Eight (08) marks each. Learners are required to answer any Four (04) questions only.

$$[4 \times 8 = 32]$$

- Q.1. What is Arithmetic Mean. Discuss the merits and demerits of Arithmetic Mean.
- Q.2. Explain the meaning and importance of time series.
- Q.3. A firm manufactures two types of products X and Y and sells them at a profit of Rs. 2 on type X and Rs. 3 on type Y. Each product is processed on two machines G and H. Type X requires one minute of processing time on G and two minutes on H. Type Y requires one minute on G and one minute on H. The machine G is available for not more than 6 hours 40 minutes while machines H is available for 10 hours during any working day. Solve the problem graphically.

- Q.4. Differentiate between PERT and CPM
- Q.5. What are the different types of charts known to you? What are their uses?
- Q.6. In a town, 10 accident took place in a span of 50 days.

 Assuming that the number of accidents per day follows Possion distribution, find the probability that there will be three or more accidents in a day.
- Q.7. What do you mean by dispersion? What should be the quantities of good measure of dispersion?
- Q.8. Discuss the difference between decision-making under certainly, under uncertainty and under risk.
