P-696

Total Pages: 3 Roll No.

MS-101

Principles of Management & Organizational Behaviour

Master of Business Administration (MBA)

1st Semester Examination, 2023 (June)

Time: 2 Hours] Max. Marks: 70

Note: This paper is of Seventy (70) marks divided into two (02) Sections A and B. Attempt the questions contained in these sections according to the detailed instructions given therein. Candidates should limit their answer to the questions on the given answer sheet. No additional (B) answer sheet will be issued.

SECTION-A (Long Answer Type Questions)

Note: Section 'A' contains Five (05) long answer type questions of Nineteen (19) marks each. Learners are required to answer any Two (02) questions only.

 $(2 \times 19 = 38)$

1. State five important managerial functions and indicate their significance in effective management.

P-696 / MS-101 [P.T.O.

- **2.** Explain the evolution of management thought from the early pioneers to modern times.
- **3.** Explain briefly about the various types of organizational structures.
- **4.** Describe with examples, the pre-requisites of an effective control system and the methods of exercising controls in a structured setup.
- **5.** What do you understand by Motivation? Elaborate A.H. Maslow's Need Hierarchy Theory of Motivation.

SECTION-B

(Short Answer Type Questions)

Note: Section 'B' contains Eight (08) short answer type questions of Eight (08) marks each. Learners are required to answer any Four (04) questions only. (4×8=32)

Briefly discuss any four (04) of the following;

- 1. Levels of Management.
- 2. Skills of an Effective Manager.
- **3.** Traditional Japanese Management Practices.

- 4. Steps in Planning Process.
- **5.** Factors affecting Recruitment.
- **6.** Barriers to effective communication.
- **7.** Path-Goal Theory of Leadership.
- **8.** Conflict Management Techniques.